



United Way Rock River Valley
2008-09 Salary Survey

Director, Unit

Includes: Department Manager, Team Leader

Plans, develops, and administers all aspects of functional unit with an agency. Such functions may include, but are not limited to, accounting/finance, human resources, therapy, fundraising, teaching, etc. Responsible for the selection and supervision of all paid and volunteer staff working in the department.

	Number of Organizations	Number of Employees	Annual Cash Compensation					Education Level Reported
			Salary Comparisons					
			Average Salary	Number of Cases	Entry	Median	Experienced	
Salary- All organizations								
Salary All	71	8,540	\$39,908	13	\$20,800	\$38,450	\$75,000	Masters
Budget Size								
under \$250,000	9	20		0				
\$250,000 - 499,999	8	38	\$20,800	1	\$20,800	\$20,800	\$20,800	High School Diploma
\$500,000 - 999,999	12	110		0				
\$1,000,000 - 2,499,999	18	406	\$37,800	5	\$31,200	\$39,400	\$40,400	Bachelors
\$2,500,000 - 4,999,999	8	339	\$32,500	2	\$31,000	\$32,500	\$34,000	Bachelors
5,000,000 - 9,999,999	6	357	\$75,000	1	\$75,000	\$75,000	\$75,000	Bachelors
\$10,000,000 and above	9	7,270	\$54,875	4	\$37,500	\$48,048	\$86,000	Masters
Field of Service								
Advocacy	7	102		0				
Aging and Senior Care	7	316		0				
Alcohol and Drug Abuse								Not Applicable
Arts, Culture, Humanities	4	25		0				
Basic Material Needs	2	30	\$31,000	1	\$31,000	\$31,000	\$31,000	Bachelors
Community Health, Disaster Relief	4	1,830		0				
Day Care, Early Childhood Education	2	63		0				
Education, Private Schools, Service Organizations	16	4,711	\$46,825	4	\$20,800	\$40,250	\$86,000	Bachelors
Family and Individual Counseling	5	176		0				
Foundation								Not Applicable
Institutional, Residential, Housing	3	114	\$75,000	1	\$75,000	\$75,000	\$75,000	High School Diploma
Emergency Shelter	2	42		0				
Job Development, Employment Training	2	24		0				
Legal Services	1	110		0				



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			Average Salary	Number of Cases	Entry	Median	Experienced	
			Mental Health	2	190	\$55,097	1	
Mental Retardation/Developmental Disability	4	655	\$35,750	2	\$34,000	\$35,750	\$37,500	Bachelors
Professional Service Orgs/Umbrella Orgs	3	70	\$31,200	1	\$31,200	\$31,200	\$31,200	Bachelors
Rehabilitation and Vocational Employment	Not Applicable							
Youth Development	6	82	\$37,933	3	\$34,000	\$39,400	\$40,400	Bachelors
Number of Employees								
1 to 5	17	47	\$27,500	2	\$25,000	\$27,500	\$30,000	High School Diploma
6 to 10	11	94		0				
11 to 20	11	159	\$37,633	3	\$34,000	\$39,400	\$39,500	Bachelors
21 to 30	8	209	\$35,200	2	\$31,000	\$35,200	\$39,400	Bachelors
31 to 50	6	219		0				
51 to 75	3	163	\$31,200	1	\$31,200	\$31,200	\$31,200	Bachelors
76 to 100	4	359	\$54,500	2	\$34,000	\$54,500	\$75,000	Bachelors
101 to 200	3	467	\$48,049	2	\$41,000	\$48,049	\$55,097	Masters
201 to 300	2	447		0				
301 and over	4	6,376	\$61,750	2	\$37,500	\$61,750	\$86,000	Bachelors